

# 37th Annual 2019 West Coast Landmen's Institute



**Vespera On Ocean**  
a Marriott Autograph  
Collection Resort  
Pismo Beach, California  
Wednesday – Friday  
September 25 – 27, 2019



The Bakersfield Association of Professional Landmen (BAPL) and the Los Angeles Association of Professional Landmen (LAAPL) proudly presents the 37th Annual West Coast Landmen's Institute, to be held in Pismo Beach, California, at the new Vespera On Ocean, a Marriott Autograph Collection Resort. As in the past, this year's Institute should prove to be a superb learning opportunity for all land professionals, attorneys, and other professionals who work in the energy industry.

Registration Fees for members of the BAPL or LAAPL are \$175 (\$225 if received after August 23rd); \$225 for non-members of the BAPL or LAAPL (\$275 if received after August 23rd); \$100 for "Independents\*" (\$150 if received after August 23rd); \$125 for non-member "Independents" (\$175 if received after August 23rd). These registration fees include attendance to the Institute, the Wednesday Reception, Thursday Lunch, Dinner at *Giuseppe's Cucina Italiana*, Breakfast each morning, and break refreshments.

\*In this context, an Independent Landman is defined as any individual who receives compensation for their services, either on a per diem or hourly basis (1099) and who does not routinely employ other Landmen to work on a contract basis for their benefit. In other words, Brokers and Independents who have assistants do not qualify as an Independent Landman for the discounted registration fee.

Our guest/significant other fees for this year is still only \$125 (**a \$425 value!**) and will be strictly enforced.

The AAPL will award RL/RPL Continuing Education Credits or CPL Recertification Credits for participation in this Institute. AAPL Attendance Affidavits will be available at this event. Day Carter Murphy will be coordinating CLE credits for the legal profession.

**We have a limited number of rooms starting at a rate of \$199 per night, King Ocean View for \$229, plus other options. Room rates will be the same over the weekend, but a limited number of rooms will be available. You must make your reservation by Friday, August 23<sup>rd</sup> to take advantage of this reduced rate. Room availability is not guaranteed**

**after this date!** *Independents, share a room with another and save.*

## **Booking Instructions:**

***Individual Reservations:*** Please use the booking link below to make your room reservations for the **West Coast Landmen's Institute (WCLI)**. Reservations must be made before **August 23, 2019**. Any reservations within **30-days** of arrival will be accepted on a space available basis at the hotel's much higher prevailing rate.

## ***Booking Link – COPY & PASTE THE LINK INTO YOUR BROWSER:***

<https://www.marriott.com/event-reservations/reservation-link.mi?id=1556909411104&key=GRP&app=resvlink>

***or call toll free 888.236.2427. Note:*** The reservation system is not currently activated within the hotel. **Vespera on Ocean** is located at 147 Stimson Avenue on the ocean in Pismo Beach (805.773.1011). Please be sure to enter your exact travel dates to pull up pricing. Guests can reduce or add nights of stay by adjusting their check-in/check-out dates and number of nights of stay, and then hitting "search availability."

Individuals will be responsible for their own hotel reservations. You have 72 hours prior to your arrival date in which to cancel your reservation. All no-shows and cancellations within this period will be charged to the individual. We are guaranteed a minimum number of rooms each night, so we ask that you please use WCLI's block of rooms at the new Vespera On Ocean, if you are planning your lodging in the area for this event.

We will have a limited number of space available for a Noon Shotgun on Wednesday, September 25th, 2019, at Cypress Ridge Golf Course (prior to the WCLI) for our participants (\$110 per player - includes a BBQ Burger Buffett and adult refreshments). This golf course is just nine (9) miles south from Pismo [www.cypressridge.com](http://www.cypressridge.com) at 780 Cypress Ridge Parkway, Arroyo Grande 805.474.7979. Please remember to complete the attached Sponsor/ Registration form if you wish to play golf or attend the WCLI.

Note: This year, our fees and sponsor benefits are the same as last year, even with our food costs almost doubling!

# 37<sup>th</sup> ANNUAL WCLI REGISTRATION FORM

\*\*Please Register Early as there Is Limited Space\*\*

Complete name and company information requested below. If you plan to play golf on Wednesday afternoon, please check the appropriate box and make your payment along with your registration fees. Mail this section with your check payable to: BAPL, Attn. Ashley Claunch, P.O. Box 12816, Bakersfield, CA 93389.

Member Prices:	Non- Member Prices:	Member Independent Prices:	Non- Member Independent Prices:
<input type="checkbox"/> \$175 if paid by 8/23	<input type="checkbox"/> \$225 if paid by 8/23	<input type="checkbox"/> \$100 if paid by 8/23	<input type="checkbox"/> \$125 if paid by 8/23
<input type="checkbox"/> \$225 if paid <b>after</b> 8/23	<input type="checkbox"/> \$275 if paid <b>after</b> 8/23	<input type="checkbox"/> \$150 if paid <b>after</b> 8/23	<input type="checkbox"/> \$175 if paid <b>after</b> 8/23

\$125 per Spouse/Significant Other or non-participating guest fee (includes reception, breakfasts, luncheons, and dinner... **A \$425 value!**). *This will be strictly enforced.* One price for participating either one or all three days. Number of additional guest's \_\_\_\_\_

- Events:**
- Wednesday Reception **Vespera Poolside** 9/25 Number of Attendees \_\_\_\_\_
  - Thursday Breakfast 9/26 Number of Attendees \_\_\_\_\_
  - Thursday Lunch 9/26 Number of Attendees \_\_\_\_\_
  - Thursday Evening Dinner at *Giuseppe's* 9/26 Number of Attendees \_\_\_\_\_
  - Friday Breakfast 9/27 Number of Attendees \_\_\_\_\_
  - Check this box if you are a participant attending under a Sponsorship**
  - Check this box if you are a Speaker**

Name: \_\_\_\_\_ Guest: \_\_\_\_\_

Company: \_\_\_\_\_ Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone #: \_\_\_\_\_ Email: \_\_\_\_\_ CPL or RPL #: \_\_\_\_\_

**TOTAL ENCLOSED \$** \_\_\_\_\_  I am a Sponsor – Form Attached

**For questions regarding Registration and Sponsorships, please contact Ashley Claunch at 661.654.7401 or [email: AClaunch@chevron.com](mailto:AClaunch@chevron.com)**

**Cypress Ridge Golf Course – Arroyo Grande** (includes a BBQ Hamburger Buffett lunch and adult refreshments) Wednesday 9/25 - \$110

No. of Players: \_\_\_\_\_

**Golf Partners:** \_\_\_\_\_

Please note any preference for golfing partners above.

**Payment for golf must be received in advance! Please include payment with your registration.**

**For questions regarding Golf, please contact Mike Mcphetridge at 661.333.6119 or email [rmm@rmmenergypartnersllc.com](mailto:rmm@rmmenergypartnersllc.com)**

*Please note: The WCLI retains cancellation rights. In the unlikely event of cancellation, the WCLI Committee will make every attempt to notify pre-registrants. Refund requests within two (2) weeks of the Institute will be assessed a \$50 Administrative Fee.*

# 2019 WCLI Sponsorship Levels

Thank you for your interest in sponsoring the West Coast Landmen’s Institute. Below is an overview of our sponsorship opportunities – we hope you’ll find one that best suits the needs of your organization.

WCLI SPONSOR LEVELS:	ONE STAR	TWO STARS	THREE STARS	FOUR STARS	FIVE STARS
<b>Benefits:</b>	\$500	\$1,000	\$2,000	\$3,500	\$5,000
<b>Complimentary WCLI Registration</b>	One Tuition	One Tuition	Two Tuitions	Three Tuitions	Four Tuitions
<b>Complimentary Guest Registration</b>	-	One Guest	Two Guests	Three Guests	Four Guests
<b>Golf Registration</b>	-	One Golf Registration	Two Golf Registrations	Three Golf Registrations	Four Golf Registrations

All of our sponsors will also receive:

- ☞ **Name Badge Recognition Ribbon**
- ☞ **Company Logo Placement on Event Banners and at Registration Table**
- ☞ **Authorization to Provide Sponsor Giveaways to Attendees (Two Stars and above)**
- ☞ **Space on Sponsor Table to Display Company Information/Handouts (Two Stars and above)**

Company: \_\_\_\_\_

Contact: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Sponsorship Level *(please check one)*:

One Star - \$500       Four Stars - \$3,500   
 Two Stars - \$1,000       Five Stars - \$5,000   
 Three Stars - \$2,000

*Sponsorships, golf, and registration can only be paid via check or online at:*  
 Attendee registration: <https://squareup.com/store/bakersfield-association-of-professional-landmen>

For online Sponsorships, golf, and registration, please use **Google Chrome** or **Safari**, there are problems if you use Internet Explorer

**Please list the participants attending under your sponsorship**


**Note: Sponsors Guests must indicate as such on their Registration Form.**